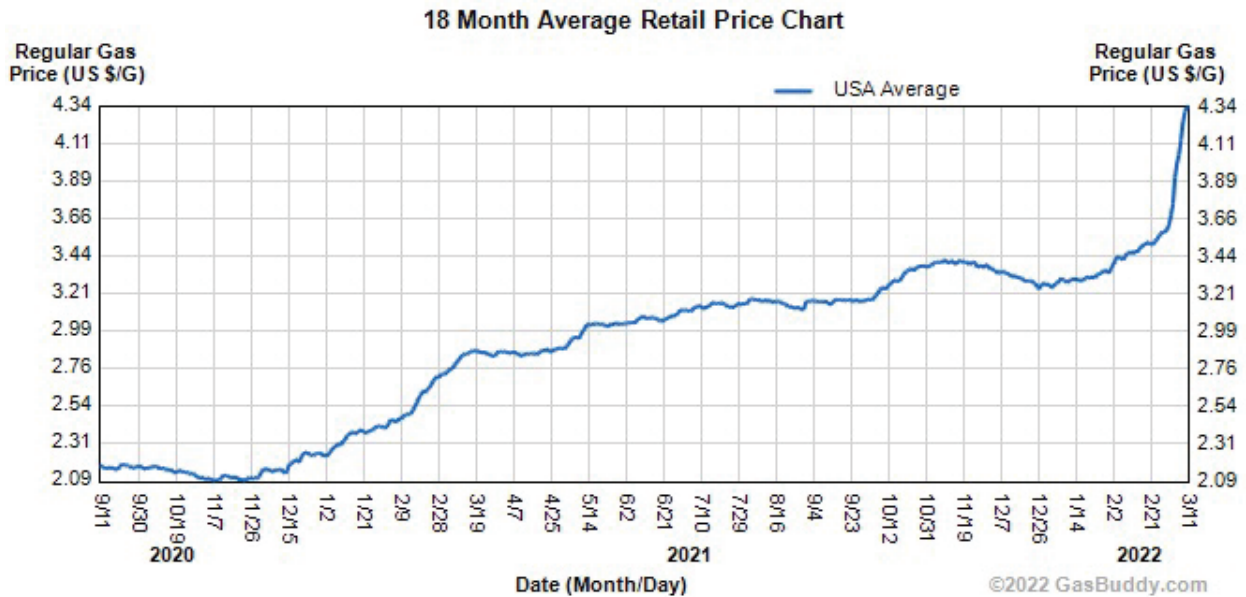


March 11, 2022

To all our valued customers,

Recent surges in fuel and crude oil prices have immediately impacted our freight costs and fuel surcharges. **Effective April 1, 2022** the added FSC per delivery will increase from \$49.95 to \$95.00.



All factory direct loads will be priced at time of manufacture ship date.

We appreciate your business, and we hope 2022 will bring much success to you and your company.

Sincerely,

Matthew Schrompf
President

Herman's Supply Company & Herman's Distribution